

## PUTTING OUR BRAND TO WORK



### Company Profile

With world-renowned engineering expertise in vacuum and heat transfer technology, Graham Corporation is a designer, manufacturer and global supplier of ejectors, pumps, condensers, vacuum systems and heat exchangers. Sold either as components or complete system solutions, the principle markets for the Company's equipment include:

- Oil Refining
- Petrochemical
- Power Generation

Graham equipment can also be found in diverse product applications such as:

- Refrigeration
- Water Heating
- Metal Refining
- Food Processing
- Pulp and Paper Processing
- Shipbuilding
- Desalination

For over 70 years, Graham has built a reputation for top quality, reliable products and superior customer service. Its equipment is installed in facilities from North and South America to Europe, Asia, Africa and the Middle East.

### Graham Vision and Strategy

Graham's goal is to be a world-class leader in the design and manufacture of engineered-to-order products for the process industries by:

- Maintaining a strong North American presence while diversifying sales into emerging growth markets, such as Asia and the Middle East
- Acquiring engineered-to-order product companies to expand geographically and/or diversify products
- Growing revenue from aftermarket products
- Cultivating new markets, such as gas-to-liquids
- Maintaining margins through engineering and manufacturing operational efficiency improvements
- Maintaining a strong balance sheet through aggressive cash management

### Investment Considerations

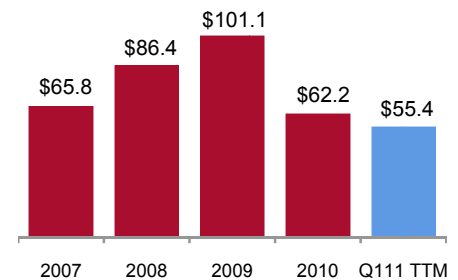
- Well-respected global brand
- Strong reputation for engineering know-how and solutions-oriented problem solving
- Significant global position in diversified markets: oil refining, electrical power generation and chemical processing markets
- Established sales and engineering operations in Asia
- Strong balance sheet, no long-term bank debt; cash and cash equivalents balance of \$71.2 million at June 30, 2010; management of cash and conversion cycle is a priority
- Experienced, talented management team

### Market Data

Common shares outstanding (millions)	9.88
Market capitalization (millions)	\$157
Recent price	\$15.96
52-week range	\$21.84 - \$12.15
Average daily volume (12 month)	88,099
Institutional ownership	64%

Market data as of August 4, 2010

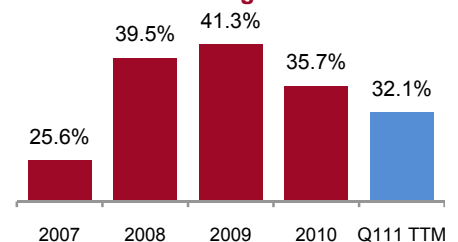
### Sales (in millions)



### Backlog (in millions)



### Gross Profit Margin



### Investor Relations Contact

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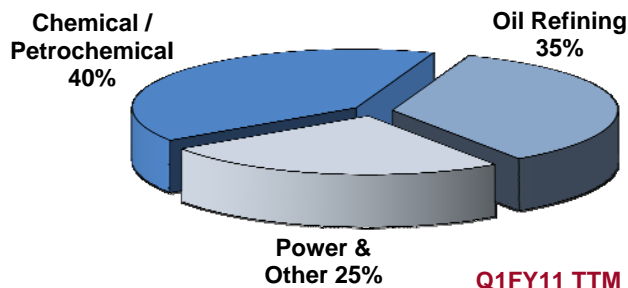
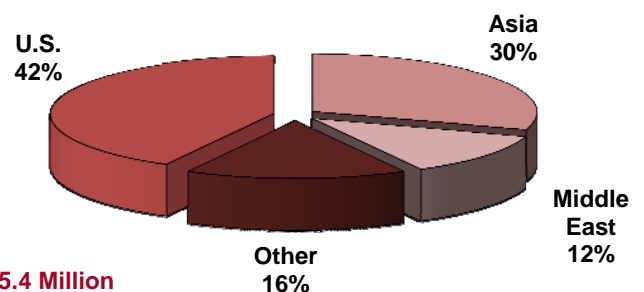
**Financial Highlights***(in thousands except per share data)*

Sales	
Gross profit	
Selling, general and administrative	
Net interest (income) expense and other expense	
Income before taxes	
Net income	
Diluted earnings per share	
Weighted average shares outstanding – diluted	
Gross margin	
Operating margin	
Net margin	

	First Quarter Ended June 30,		Fiscal Year Ended March 31,		
	2010	2009	2010	2009	2008
Sales	\$ 13,351	\$20,138	\$ 62,189	\$101,111	\$ 86,428
Gross profit	3,850	8,278	22,231	41,712	34,162
Selling, general and administrative	2,567	3,248	12,093	14,825	13,074
Net interest (income) expense and other expense	(9)	(17)	77	148	(1,016)
Income before taxes	1,292	5,047	10,061	26,739	22,104
Net income	878	3,518	6,361	17,467	15,034
Diluted earnings per share	\$ 0.09	\$ 0.35	\$ 0.64	\$ 1.71	\$ 1.49
Weighted average shares outstanding – diluted	9,962	9,915	9,937	10,195	10,085
Gross margin	28.8%	41.1%	35.7%	41.3%	39.5%
Operating margin	9.6%	25.0%	16.1%	26.0%	24.4%
Net margin	6.6%	17.5%	10.2%	17.3%	17.4%
	June 30, 2010	Mar 31, 2010	Mar. 31, 2009	Mar. 31, 2008	
Current assets	\$ 88,707	\$ 91,672	\$ 72,742	\$ 57,370	
Other assets	17,752	17,307	14,182	13,341	
Total assets	106,459	108,979	86,924	70,711	
Current liabilities	31,299	34,968	23,195	20,372	
Capital lease obligations	132	144	31	36	
Other liabilities	5,072	4,793	2,587	1,767	
Stockholders' equity	69,956	69,074	61,111	48,536	
Total liabilities and stockholders' equity	106,459	108,979	86,924	70,711	

*(in thousands)*

Current assets	
Other assets	
Total assets	
Current liabilities	
Capital lease obligations	
Other liabilities	
Stockholders' equity	
Total liabilities and stockholders' equity	

**Revenue by Industry: Q1FY11 TTM****Q1FY11 TTM Revenue: \$55.4 Million****Revenue by Geographic Market: Q1FY11 TTM****Recent Highlights**

- Net sales were \$13.4 million in the first quarter of fiscal 2011, a decline of 34% when compared with net sales of \$20.1 million in the prior year's first quarter.
- Net income in the first quarter of fiscal 2011 was \$0.9 million, or \$0.09 per diluted share, a decline of 75% compared with net income of \$3.5 million, or \$0.35 per diluted share, in the same period last year.
- International sales, which represented 59% of total sales in the first quarter of fiscal 2011 compared with 49% in fiscal 2010's first quarter, were \$7.9 million, down from \$9.9 million during the same quarter of fiscal 2010.
- Cash, cash equivalents and investments at June 30, 2010 were \$71.2 million compared with \$74.6 million at March 31, 2010 and \$45.3 million at June 30, 2009. The notably higher cash balance compared with last year was from cash generated from operations during the 12 months ended June 30, 2010, as well as a significant increase in negotiated customer deposits which occurred near the end of fiscal 2010.
- Orders during the first quarter of fiscal 2011 were \$8.1 million compared with orders of \$8.8 million in the prior year's first quarter. Orders from international customers were 47% of total orders, while U.S. customers represented 53% of total orders, compared with 55% and 45%, respectively, in last year's first quarter. Graham believes the shift toward a higher percentage of orders from U.S. customers in the quarter is temporary and is not indicative of any longer-term trend.
- Graham's backlog was \$89.1 million at June 30, 2010 compared with \$37.0 million at June 30, 2009 and \$94.3 million at March 31, 2010.

The above contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to risks, uncertainties and assumptions and can be identified by words such as "expects," "estimates," "projects," "anticipates," "believes," "could," and other similar words and expressions. All statements addressing operating performance, events, or developments that Graham expects or anticipates will occur in the future, including but not limited to, statements relating to anticipated revenue, profit margins, foreign operations, Graham's strategies, the effectiveness of automation, Graham's ability to improve its cost competitiveness, customer preferences, changes in market conditions in the industries in which it operates, changes in economic conditions and customer behavior are forward-looking statements and they should be evaluated in light of important risk factors and uncertainties. These risk factors and uncertainties are more fully described in Graham's most recent Annual and Quarterly Reports filed with the Securities and Exchange Commission, included under the heading entitled "Risk Factors." Should one or more of these risks or uncertainties materialize, or should any of Graham's underlying assumptions prove incorrect, actual results may vary materially from those currently anticipated. Undue reliance should not be placed on Graham's forward-looking statements. Except as required by law, Graham disclaims any obligation to update or publicly announce any revisions to any of its forward-looking statements.