

PUTTING OUR BRAND TO WORK



Company Profile

With world-renowned engineering expertise in vacuum and heat transfer technology, Graham Corporation is a designer, manufacturer and global supplier of ejectors, pumps, condensers, vacuum systems and heat exchangers. Sold either as components or complete system solutions, the principle markets for the Company's equipment include:

- Oil Refining
- Petrochemical
- Power Generation

Graham equipment can also be found in diverse product applications such as:

- Refrigeration
- Water Heating
- Metal Refining
- Food Processing
- Pulp and Paper Processing
- Shipbuilding
- Desalination

For over 70 years, Graham has built a reputation for top quality, reliable products and superior customer service. Its equipment is installed in facilities from North and South America to Europe, Asia, Africa and the Middle East.

Graham Vision and Strategy

Graham's goal is to be a world-class leader in the design and manufacture of engineered-to-order products for the process industries by:

- Maintaining a strong North American presence while diversifying sales into emerging growth markets, such as Asia and the Middle East
- Acquiring engineered-to-order product companies to expand geographically and/or diversify products
- Growing revenue from aftermarket products
- Cultivating new markets, such as gas-to-liquids
- Maintaining margins through engineering and manufacturing operational efficiency improvements
- Maintaining a strong balance sheet through aggressive cash management

Investment Considerations

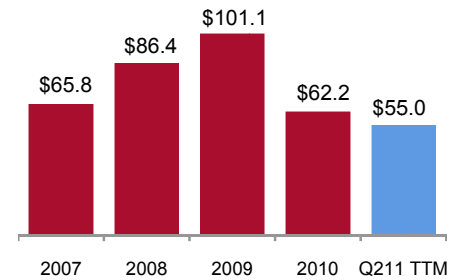
- Well-respected global brand
- Strong reputation for engineering know-how and solutions-oriented problem solving
- Significant global position in diversified markets: oil refining, electrical power generation and chemical processing markets
- Established sales and engineering operations in Asia
- Strong balance sheet, no long-term bank debt; cash and cash equivalents balance of \$70.8 million at Sept 30, 2010; management of cash and conversion cycle is a priority
- Experienced, talented management team

Market Data

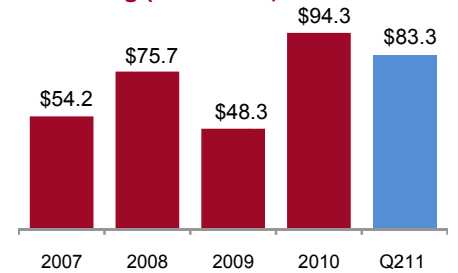
Common shares outstanding (millions)	9.83
Market capitalization (millions)	\$168
Recent price	\$16.97
52-week range	\$21.84 - \$12.15
Average daily volume (12 month)	73,014
Institutional ownership	64%

Market data as of October 29, 2010

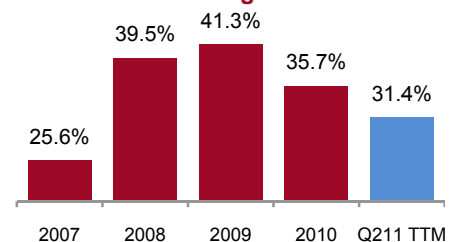
Sales (in millions)



Backlog (in millions)



Gross Profit Margin



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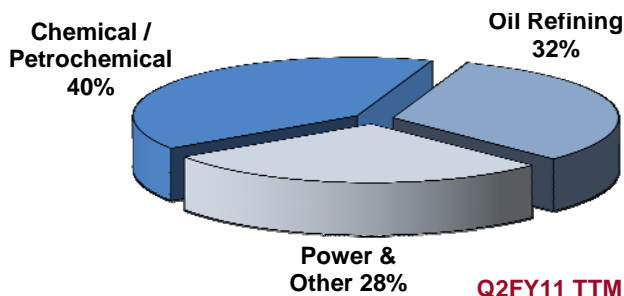
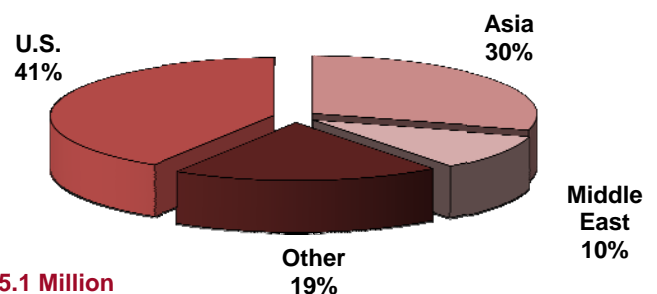
**Financial Highlights***(in thousands except per share data)*

Sales
Gross profit
Selling, general and administrative
Net interest (income) expense and other expense
Income before taxes
Net income
Diluted earnings per share
Weighted average shares outstanding – diluted
Gross margin
Operating margin
Net margin

	Second Quarter Ended Sept 30,		Fiscal Year Ended March 31,		
	2010	2009	2010	2009	2008
Sales	\$ 15,723	\$16,108	\$ 62,189	\$101,111	\$ 86,428
Gross profit	5,347	5,854	22,231	41,712	34,162
Selling, general and administrative	3,019	3,032	12,093	14,825	13,074
Net interest (income) expense and other expense	(9)	114	77	148	(1,016)
Income before taxes	2,337	2,708	10,061	26,739	22,104
Net income	1,557	1,468	6,361	17,467	15,034
Diluted earnings per share	\$ 0.16	\$ 0.15	\$ 0.64	\$ 1.71	\$ 1.49
Weighted average shares outstanding – diluted	9,977	9,937	9,937	10,195	10,085
Gross margin	34.0%	36.3%	35.7%	41.3%	39.5%
Operating margin	14.8%	16.9%	16.1%	26.0%	24.4%
Net margin	9.9%	9.1%	10.2%	17.3%	17.4%
	Sept 30, 2010	Mar 31, 2010	Mar. 31, 2009	Mar. 31, 2008	
Current assets	\$ 89,379	\$ 91,672	\$ 72,742	\$ 57,370	
Other assets	17,669	17,307	14,182	13,341	
Total assets	107,048	108,979	86,924	70,711	
Current liabilities	30,951	34,968	23,195	20,372	
Capital lease obligations	123	144	31	36	
Other liabilities	5,104	4,793	2,587	1,767	
Stockholders' equity	70,870	69,074	61,111	48,536	
Total liabilities and stockholders' equity	107,048	108,979	86,924	70,711	

(in thousands)

Current assets
Other assets
Total assets
Current liabilities
Capital lease obligations
Other liabilities
Stockholders' equity
Total liabilities and stockholders' equity

Revenue by Industry: Q2FY11 TTM**Q2FY11 TTM Revenue: \$55.1 Million****Revenue by Geographic Market: Q2FY11 TTM****Recent Highlights**

- Net sales were \$15.7 million in the second quarter of fiscal 2011, slightly below net sales of \$16.1 million in the prior year's second quarter, but 18% above net sales of \$13.4 million in the trailing first quarter of fiscal 2011.
- Gross profit was \$5.3 million, or 34% of sales, in the second quarter of fiscal 2011. Gross profit was \$5.9 million, or 36% of sales, in the same period of the prior fiscal year.
- Operating profit in the second quarter of fiscal 2011 was \$2.3 million, down from operating profit of \$2.7 million in the second quarter of fiscal 2010. The decrease was primarily a result of more competitive pricing environment.
- Net income in the second quarter was \$1.6 million, or \$0.16 per diluted share. Net income in the second quarter of fiscal 2011 was up 6% from net income of \$1.5 million, or \$0.15 per diluted share, in the same period last year and was 77% above net income in the trailing first quarter of fiscal 2011 on higher volume.
- International sales, which represented 52% of total sales in the second quarter of fiscal 2011 compared with 50% of total sales in fiscal 2010's second quarter, were \$8.2 million.
- Cash, cash equivalents and investments at September 30, 2010 were \$70.8 million compared with \$71.2 million at June 30, 2010 and \$74.6 million at March 31, 2010.

The above contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to risks, uncertainties and assumptions and can be identified by words such as "expects," "estimates," "projects," "anticipates," "believes," "could," and other similar words and expressions. All statements addressing operating performance, events, or developments that Graham expects or anticipates will occur in the future, including but not limited to, statements relating to anticipated revenue, profit margins, foreign operations, Graham's strategies, the effectiveness of automation, Graham's ability to improve its cost competitiveness, customer preferences, changes in market conditions in the industries in which it operates, changes in economic conditions and customer behavior are forward-looking statements and they should be evaluated in light of important risk factors and uncertainties. These risk factors and uncertainties are more fully described in Graham's most recent Annual and Quarterly Reports filed with the Securities and Exchange Commission, included under the heading entitled "Risk Factors." Should one or more of these risks or uncertainties materialize, or should any of Graham's underlying assumptions prove incorrect, actual results may vary materially from those currently anticipated. Undue reliance should not be placed on Graham's forward-looking statements. Except as required by law, Graham disclaims any obligation to update or publicly announce any revisions to any of its forward-looking statements.