

Supplemental Slides

Second Quarter Fiscal 2010 Earnings Call

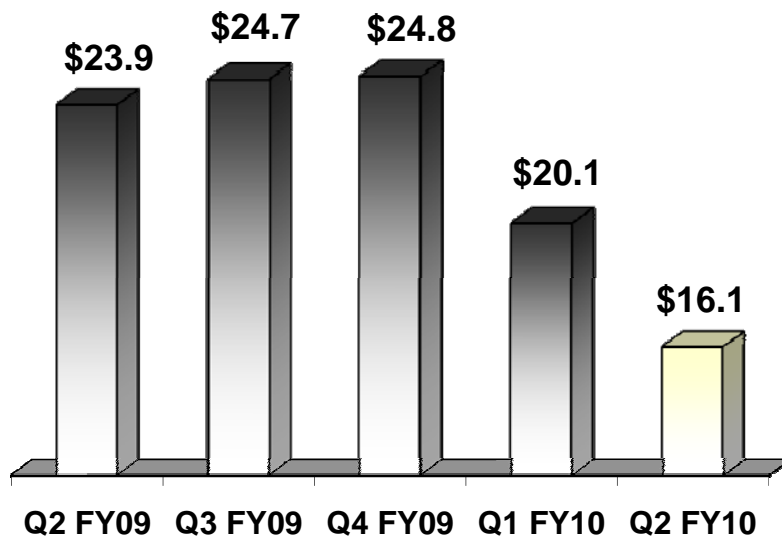


Capacity to *grow*
STRENGTH TO PERFORM

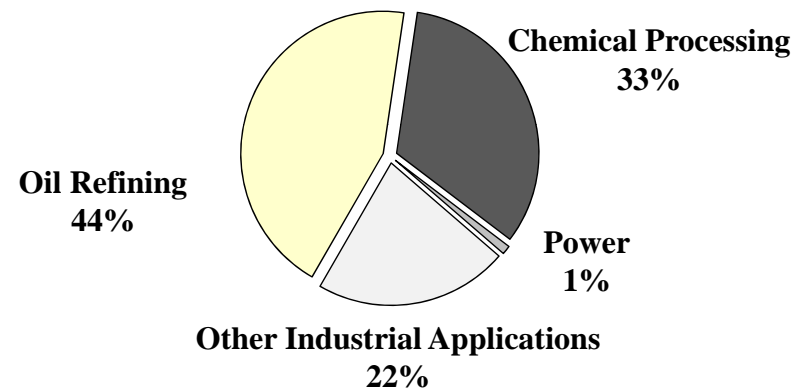
Revenue Review: Q2 Fiscal 2010

Sales

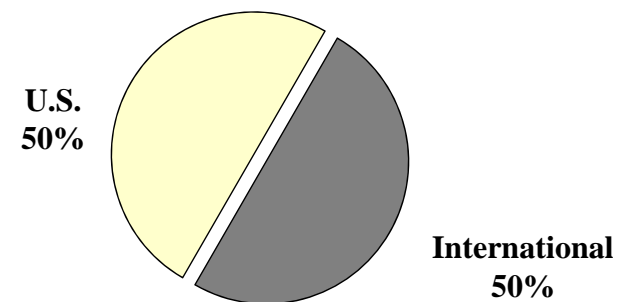
(\$ in millions)



Sales by Market



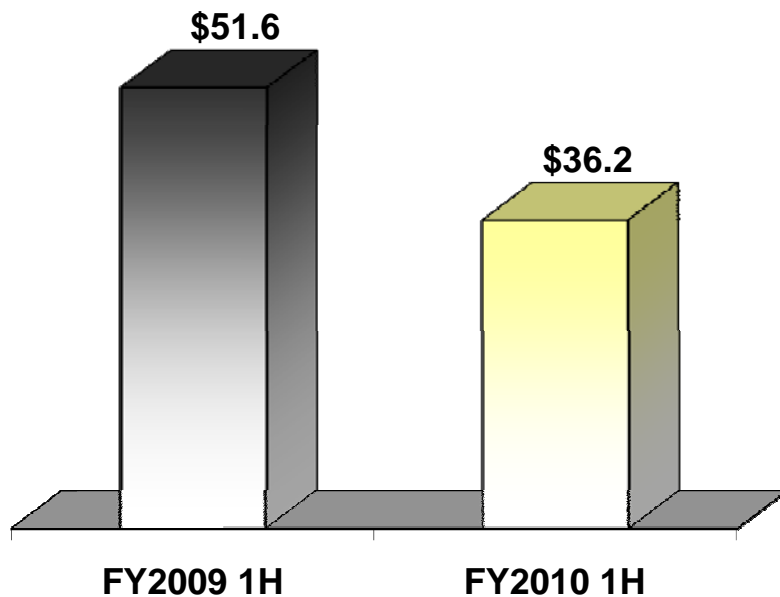
U.S. / International Sales



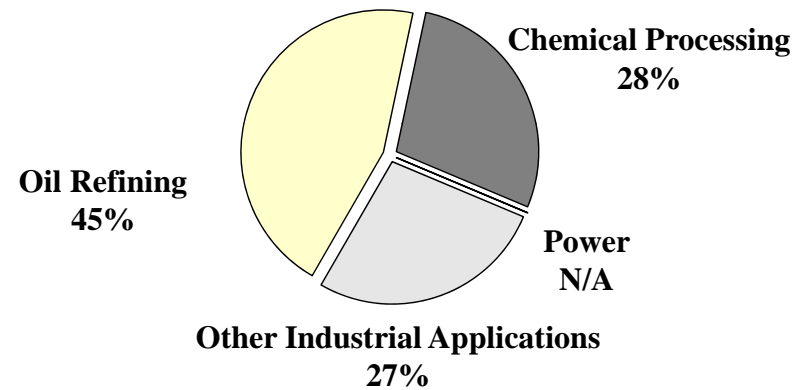
Revenue Review: Fiscal 2010 1H

Sales

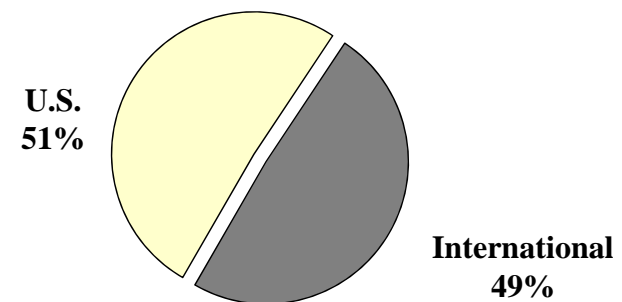
(\$ in millions)



Sales by Market



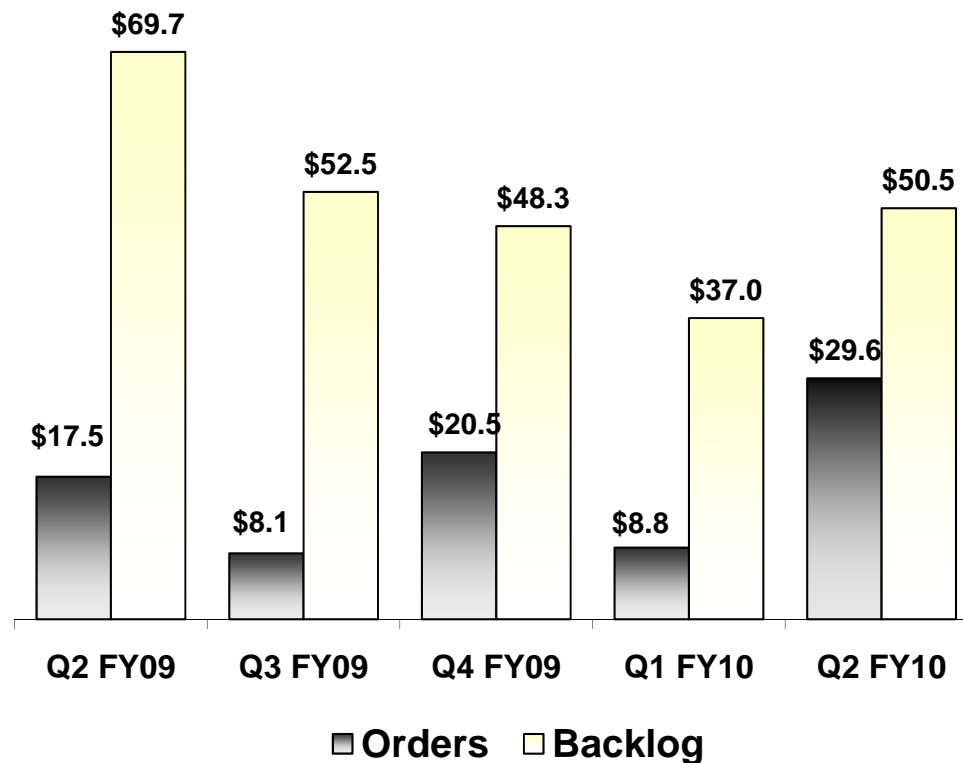
U.S. / International Sales



Orders & Backlog Review: Quarterly Trend Q2 Fiscal 2010

(\$ in millions)

Orders & Backlog



Q2 FY10 backlog

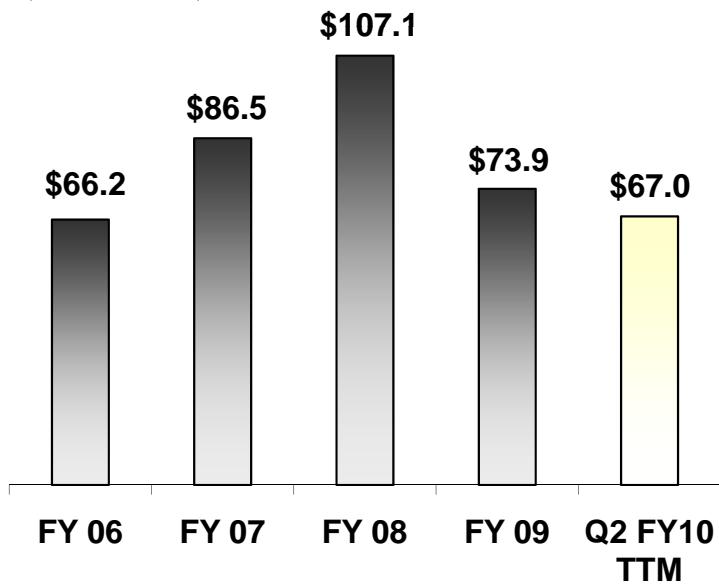
- Includes \$7.0 million in orders on hold
- Excludes \$0.5 million in cancelled orders

Orders & Backlog Review: 12-Month Trend

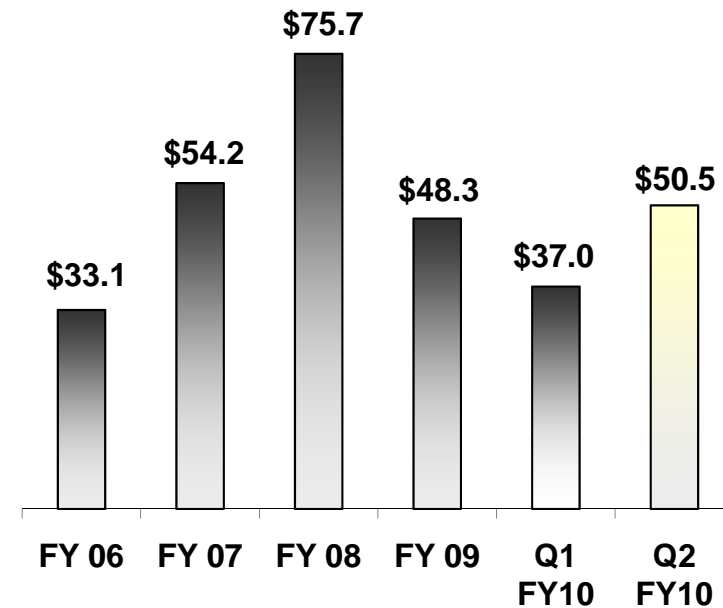
Q2 Fiscal 2010

Order Trend

(\$ in millions)

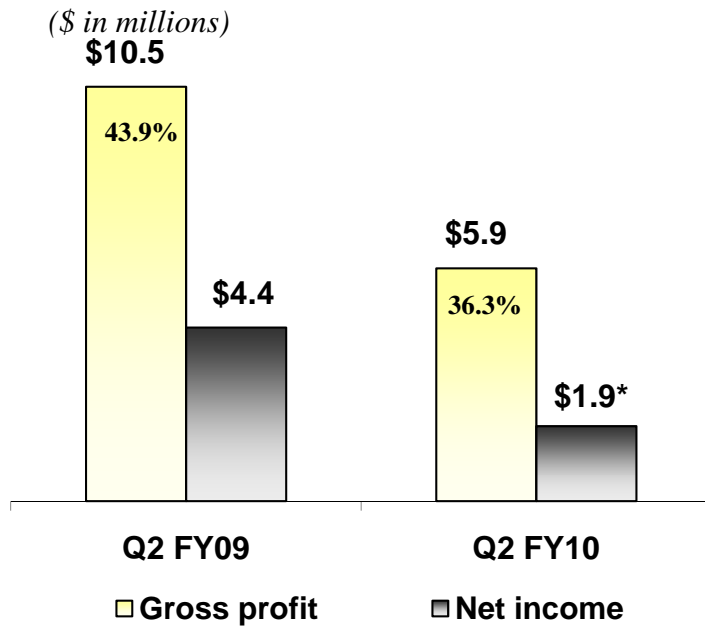


Backlog Trend



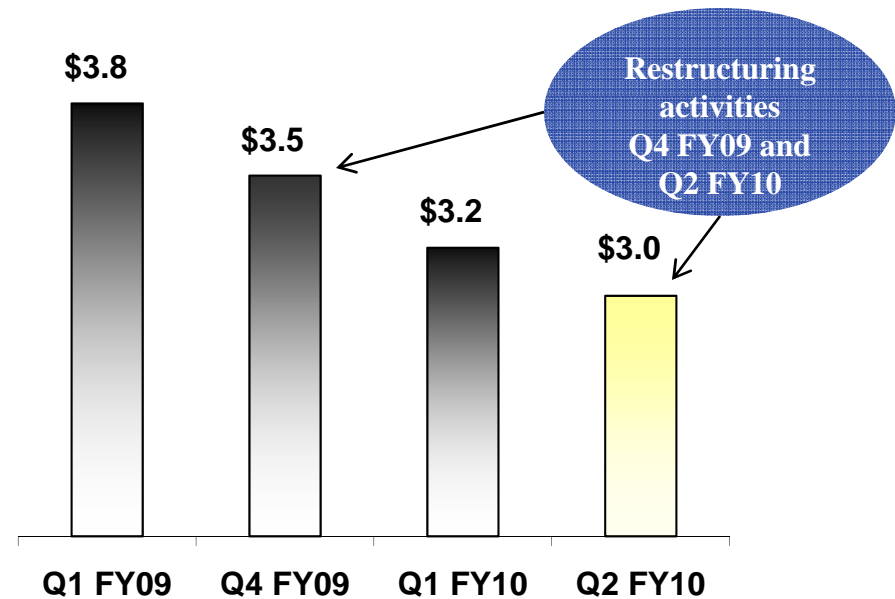
Operational Review: Q2 Fiscal 2010

Gross Profit & Net Income



* Excludes a \$467 thousand tax and interest adjustment related to R&D tax credits

SG&A

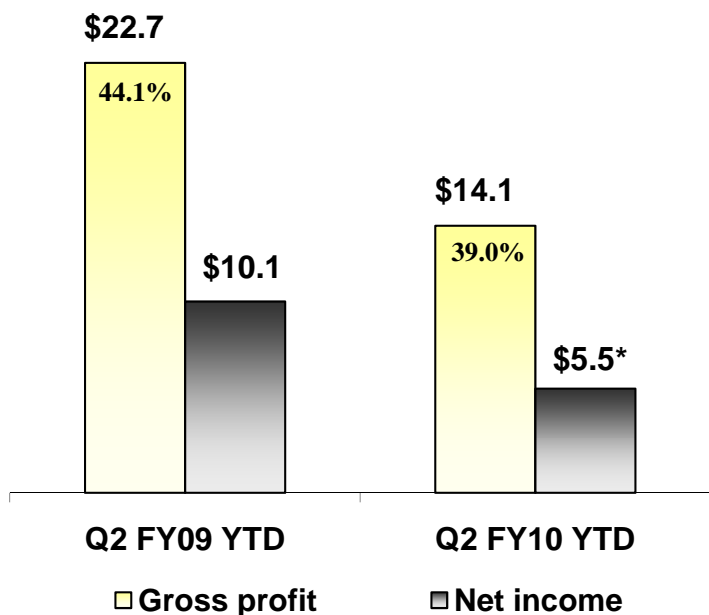


* FY 2010 tax rate (est.): 30% - 31%

Operational Review: Fiscal 2010 1H

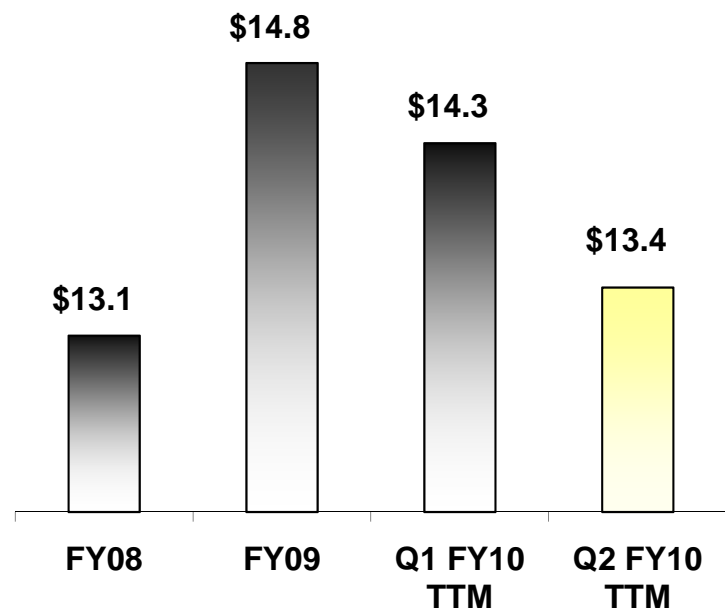
Gross Profit & Net Income

(\$ in millions)



* Excludes a \$467 thousand tax and interest adjustment related to R&D tax credits

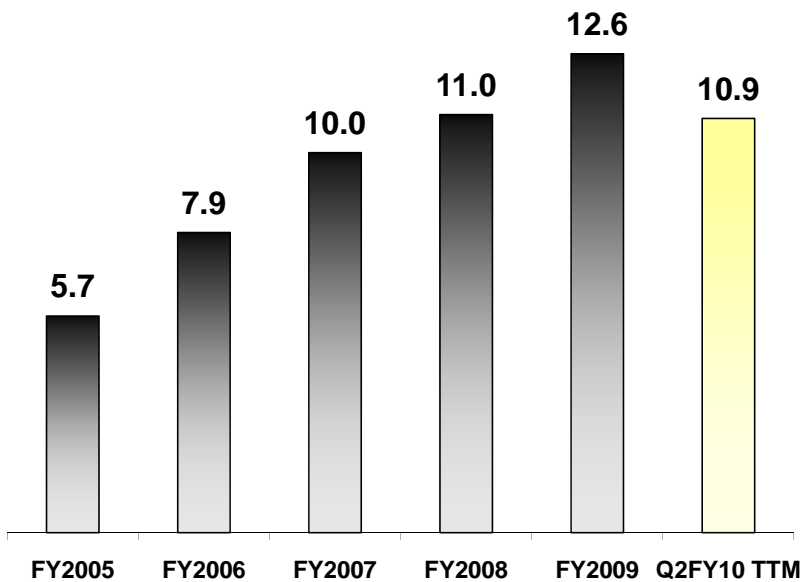
SG&A



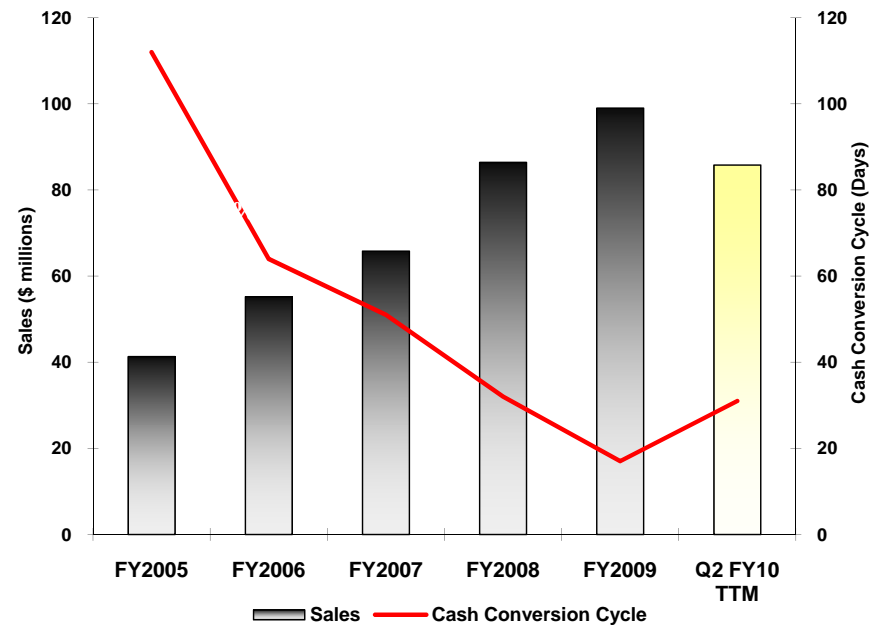
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Financial Review: Managing Cash in the Downturn

Inventory Turnover (times)



Cash Conversion



Note: cash conversion cycle equals days sales outstanding plus days inventory on hand minus days payables outstanding

Financial Review: Balance Sheet

Strong Cash Position

